



Blue Stone International Background:

Blue Stone International, LLC, is a financial consulting firm that develops financial models used to evaluate Strategic Planning, Mergers, Acquisitions and Divestitures, Corporate Valuations, Treasury Management, Corporate Banking, and Real Estate Finance initiatives. Blue Stone also offers strategy consulting services that utilize the capabilities of these models to help client companies increase shareholder value.

Position Available: Account Development Coordinator

Job Responsibilities:

Search for and identify new potential clients

Contact prospects via telephone and email, will include cold calling

You will work from a variety of lead sources, but your ability to engage prospects from cold calling will be fundamental to your success

Develop and maintain relationships with prospects

Setup face to face sales meetings and webinars

Assist in the planning and recruiting for sales seminars

Create industry specific sales campaigns

Position Requirements:

Business degree from accredited university – min. 3.2/4.0 GPA

High level understanding of corporate finance concepts

Capable of managing multiple tasks simultaneously and possess the ability to work independently

Ability to work well in a team environment

Location: Chicago

Special Skills:

Foreign language skills are highly regarded

Candidate should have experience and willingness to cold call businesses to identify new sales opportunities

Effective presentation skills

Ideal role for a motivated seller

Contact Info: Please submit resumes via email to Greg Szpalik via gszpalik@bluestoneinternational.com.

For more information on Blue Stone International, please visit our web site at www.bluestoneinternational.com